

Message Text

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PAGE 01 STATE 062744
ORIGIN OPIC-06

INFO OCT-01 ARA-14 ISO-00 EB-08 /029 R

DRAFTED BY OPIC/F JACK MOORMAN
APPROVED BY EB/IFD/ OIA:MPBOERNER
EB/IFD/OIA:DGRANT
ARA/AND:VLGRAHAM
ARA/ECP:DTAHER (INFO)

-----080988 120606Z /13

R 102334Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY QUITO

UNCLAS STATE 062744

FROM OPIC

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: BUSINESS DEVELOPMENT TRIP-MOORMAN AND SHEETS

1. OPIC FINANCE DEPARTMENT OFFICERS JACK MOORMAN (MANAGER, LATIN AMERICA/CARIBBEAN) AND DENNIS SHEETS (INVESTMENT OFFICER) REQUEST EMBASSY CONCURRENCE, ADVICE AND ASSISTANCE REGARDING ANTICIPATED BUSINESS DEVELOPMENT TRIP TO ECUADOR APRIL 10 THROUGH APRIL 25.

2. PURPOSE OF TRIP WILL BE TO MAKE AS MANY CONTACTS AS POSSIBLE IN THE PRIVATE BUSINESS SECTOR WHICH MAY BE INTERESTED IN U.S. INVESTMENT ESPECIALLY WHERE IT INVOLVES OPIC FINANCE PARTICIPATION. ECUADOR IS AN OPIC FINANCE TARGET COUNTRY AND WE WOULD LIKE TO BECOME MORE ACTIVE THERE. OUR PLAN WILL BE TO MEET WITH SUITABLE GOE OFFICIALS CONCERNED WITH FOREIGN INVESTMENT, MANAGERS
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PAGE 02 STATE 062744

OF LOCAL U.S. BANKS, AND OTHER SOURCES OF POSSIBLE LEADS. BOTH MOORMAN AND SHEETS WILL MEET WITH THE ABOVE DURING THE WEEK OF APRIL 10 THROUGH 14 AND THEN MR. SHEETS WILL REMAIN ANOTHER WEEK TO PURSUE APPROPRIATE CONTACTS.

3. WOULD APPRECIATE ANY EMBASSY ADVICE ON THIS APPROACH AND GUIDANCE IN WHO TO SEE AND ARRANGING SCHEDULE. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE062744
Document Source: CORE
Document Unique ID: 00
Drafter: F JACK MOORMAN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780110-0670
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780380/aaaacptp.tel
Line Count: 62
Litigation Code IDs:
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Litigation History:
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Office: ORIGIN OPIC
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3366837
Secure: OPEN
Status: NATIVE
Subject: BUSINESS DEVELOPMENT TRIP-MOORMAN AND SHEETS
TAGS: EFIN, OTRA, EC, OPIC, (MOORMAN, JACK), (SHEETS, DENNIS)
To: QUITO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/5ddd18c9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014